



Financial Services, LLC

33 South Commercial Street
Manchester, New Hampshire 03101
Tel: 603-641-1010
Fax: 603-641-0707
e-mail: fdemaio@jtdfinancial.com
www.jtdfinancial.com

ANOTHER RECESSION? DON'T BELIEVE IT

Key indicators point to an economy (slowly) on the mend.

Provided by Frank DeMaio

This year, assorted economists and journalists have contended that the U.S. is on the edge of a new recession. Yet recent indicators hint that the economy is doing a bit better than some analysts think.

U.S. retail sales were up 1.1% in September. This is the kind of monthly number that you might expect during a typical recession recovery, and it surpassed the +0.7% consensus forecast of economists polled by Bloomberg News. Additionally, the Commerce Department revised August retail spending (formerly flat) to +0.3%. The year-over-year numbers in the September report really impress: we see annual gains of 7.9% for overall retail sales, 10.1% for online retailers, 6.9% for the restaurant and nightlife component, 7.6% for clothing shops and 6.5% for home and garden stores.^{1,2,3}

As Credit Suisse economist Jonathan Basile told CNBC.com, "The fear of recession recedes when you see a retail sales report like this." Basile said he was revising Credit Suisse's 3Q 2011 GDP forecast for the U.S. north from +2.5% to +2.9%.⁴

GDP did improve in the second quarter. Real GDP was +0.4% in the first quarter of 2011, but the third and final real GDP estimate for the second quarter from the Bureau of Economic Analysis was +1.3%.⁵

"As of today, the recovery is still underway," Berkshire Hathaway CEO Warren Buffett commented at an October 4 *Fortune* Magazine conference. "Our railroad carried 200,000 carloads last week," he said, referring to the Burlington Northern Santa Fe company. "That's the highest total in three years. And that's stuff moving around the country, supplying merchants and doing all kinds of things."⁶

Other signs of growth & stability can be seen. Here in October 2011, many corporations appear to be in better shape: U.S. non-financial firms have \$15 trillion of potentially liquid cash or investments on hand compared to \$13.7 trillion a year ago. American residential investment spending is up by \$9 billion since a low-water mark last spring; existing home sales rose 7.7% in August and the backlog of homes for sale fell to an 8.5-month supply from the previous 9.5-month inventory. The Institute for

* Registered Principal Offering Securities through UNITED PLANNERS' FINANCIAL SERVICES OF AMERICA, A Limited Partnership. Member: FINRA, SIPC. JTD Financial Services and United Planners' are not affiliated.

Supply Management's twin purchasing manager indexes still show ongoing sector expansion; the service sector has grown for 22 months.^{7,8,9}

The continued vitality in consumer spending and other encouraging factors points to a recovery. It may seem unimpressive or frustrating, but it doesn't indicate a recession.

Frank DeMaio, CPF®, CFA is a Registered Representative offering securities through UNITED PLANNERS' FINANCIAL SERVICES OF AMERICA, a Limited Partnership, Member FINRA, SIPC. Frank may be reached at 603-641-1010. JTD Financial Services and United Planners' are not affiliated.*

This material was prepared by MarketingLibrary.Net Inc., and does not necessarily represent the views of United Planners Financial Services. All information is believed to be from reliable sources; however we make no representation as to its completeness or accuracy. Please note - investing involves risk, and past performance is no guarantee of future results. The publisher is not engaged in rendering legal, accounting or other professional services. If assistance is needed, the reader is advised to engage the services of a competent professional. This information should not be construed as investment, tax or legal advice and may not be relied on for the purpose of avoiding any Federal tax penalty. All indices are unmanaged and are not illustrative of any particular investment.

Citations.

- 1 - sfgate.com/cgi-bin/article.cgi?f=/g/a/2011/10/14/bloomberg_articlesLT22VK6JTSEL.DTL [10/14/11]
- 2 - census.gov/retail/marts/www/marts_current.pdf [10/14/11]
- 3 - montoyaregistry.com/Financial-Market.aspx?financial-market=money-and-happiness&category=29 [10/7/11]
- 4 - cnbc.com/id/44906873 [9/30/11]
- 5 - bea.gov/newsreleases/national/gdp/gdpnewsrelease.htm [9/29/11]
- 6 - businessweek.com/news/2011-10-07/rail-cargo-starts-to-peak-as-buffett-sees-no-recession-freight.html [10/7/11]
- 7 - washingtonpost.com/business/economy/the-simple-math-of-recession/2011/10/12/gIQAszWwL_print.html [10/12/11]
- 8 - realtor.org/press_room/news_releases/2011/09/ehs_aug [9/21/11]
- 9 - ism.ws/ISMReport/NonMfgROB.cfm [10/5/11]